

Canton, OH - March 7th, 2016

Website: www.adcodistributors.com

ADCO DISTRIBUTORS, INC., AN OHIO WHOLESALE DISTRIBUTOR OF TOBACCO PRODUCTS, CANDY AND SUNDRIES IS ACTIVELY SEEKING ACQUISITIONS

Since 1960, ADCO Distributors, Inc. has provided eastern Ohio convenience stores, supermarkets/grocery stores, local retailers, service stations, and drive-thrus with a wide range of tobacco products, candy and sundries. ADCO is now positioned to grow through add-on acquisitions in the Ohio market and Great Lakes Region.

With an aging baby boomer population, there has been an increase of private companies coming to market across the country, seeking to sell to a strategic buyer. "For many aging business owners, a strategic buyer like ADCO can provide the seller with a profitable exit strategy," said Barry Adelman, ADCO's long standing President.

This can create a conundrum for some owners, particularly active owners that may be seeking to cash out, but at the same time are hesitant to hand the reigns of their business over to someone else.

"Situations like that are ideal for us," said Adelman, "For active owners that wish to remain running the day to day operations post acquisition, we can offer a partnership buyout structure that provides for the owner to take some chips off the table, so the owner can put some cash in his pocket, remain the captain of his ship and we gain a working partner already familiar with all aspects of their business, it's a win/win,"

Much of the tobacco and candy wholesale distribution business is dominated by small to medium geographically focused companies, which ties in to ADCO's acquisition strategy to expand its footprint and increase its buying power.

"We are currently seeking to acquire distributors serving the Ohio market and the Great Lakes region, distributors with a long established market presence, solid reputation and a seasoned management team, with the goal to uphold and maintain the seller's strong and respected reputation in the marketplace and when combined with ADCO's market presence this creates synergistic opportunities for both the seller and ADCO," added Adelman.

ADCO has also recently rolled out a unique program geared towards helping their customers acquire additional locations to help ADCO's customers expand their own market footprint.

ADCO, established in 1960, is a premier wholesale distributor of cigarettes, tobacco, cigars, candy, HBA and sundries serving Eastern Ohio.

For further information contact:

Barry Adelman, President, ADCO Distributors, Inc. Tel: 330-454-5193